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1
                         BEFORE THE
                ILLINOIS COMMERCE COMMISSION
 2
   IN THE MATTER OF:
   HOWARD C. FEDER
 4
                                   ) No. 06-0695
 5
   ACCESS ONE, INC.
 6
   Complaint as to billing/charges)
 7 in Chicago, Illinois.
 8
                               Chicago, Illinois
                               January 10, 2007
 9
10
            Met pursuant to notice at 9:00 a.m.
11 BEFORE:
12
       MS. EVE MORAN, Administrative Law Judge.
13 APPEARANCES:
14
       MR. HOWARD C. FEDER,
       4333 West Division Street,
       Chicago, Illinois 60651,
         appeared pro se, telephonically;
16
17
       MR. JEFFREY S. SOBEK,
       820 West Jackson Boulevard,
18
       Chicago, Illinois 60607,
         appeared for Respondent.
19
20
21
   SULLIVAN REPORTING COMPANY, by
22 Teresann B. Giorgi, CSR
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3	Witnesses:	Dir.	Crx.	air.	crx.	
4	Howard Feder	36			2 2 4 0	
5	Chaigtine Netemore				51	
6	Christine Natemeyer 46					2.1
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10	<u>E X H I B I T S</u>					
11	Complainant's	For Identification			<u>In</u> Evidence	
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- 1 JUDGE MORAN: Pursuant to the direction of the
- 2 Illinois Commerce Commission, I call Docket 06-0695.
- 3 This is in the matter of Howard C. Feder versus
- 4 Access One, Inc. It is the complaint as to
- 5 billing/charges in Chicago, Illinois.
- 6 Let me try to connect with the
- 7 complainant.
- 8 (Short pause.)
- 9 MR. FEDER: My name is Howard Feder. I'm at
- 10 4333 West Division Street, Chicago, Illinois 60651.
- JUDGE MORAN: And your telephone number?
- 12 MR. FEDER: 773-394-6480.
- 13 JUDGE MORAN: Okay.
- 14 And for Access One, we have an
- 15 appearance?
- 16 MR. SOBEK: Yes. My name is Jeff Sobek for
- 17 Access One. The address is 820 West Jackson,
- 18 Suite 650, Chicago, Illinois 60607, phone number,
- 19 312-441-9966.
- 20 JUDGE MORAN: Okay. And we're doing this
- 21 evidentiary hearing today by telephone because the
- 22 first time this case was up on December 12th, 2006,

- 1 the respondent failed to appear. Mr. Feder did not
- 2 want to be put through the inconvenience of coming
- 3 in again. He left with us three exhibits that have
- 4 been marked for identification as 1, 2, and 3. And
- 5 I believe that I sent out a letter providing copies
- 6 of those documents to the respondent.
- 7 Okay. We're ready to proceed. I'm
- 8 going to swear you in, Mr. Feder.
- 9 MR. FEDER: Okay.
- 10 (Witness sworn.)
- 11 HOWARD C. FEDER
- 12 called as a witness herein, and after having been
- 13 first duly sworn, was examined and testified as
- 14 follows:
- 15 EXAMINATION
- 16 BY
- 17 JUDGE MORAN:
- 18 Q And, Mr. Feder, what do you do for a
- 19 living?
- 20 A I'm a controller for a food manufacturer.
- 21 Q And how long have you had that position?
- 22 A Sometime in 2004.

- 1 Q Okay.
- 2 A Two and a half years.
- 3 O And you have a complaint against Access
- 4 One. Can you give me some information as to regards
- 5 to what you are complaining of?
- 6 A Okay. A summary or just -- you want me to
- 7 be specific or --
- 8 Q Well, why don't you give me a basic summary
- 9 and then give me some specifics. And I may also ask
- 10 you questions.
- 11 A Okay. Basically, I started with Access One
- 12 in 2005. At that time they did not have data
- 13 service. So, all I had was telephone service with
- 14 them.
- I believe in 2006, they came to me and
- 16 they provided a contract saying that they could give
- 17 us data service. I looked at it and it sounded
- 18 reasonable. They were going to give us data service
- 19 with our existing telephone service for a flat rate
- 20 fee. I said, Fine. I signed a contract that this
- 21 would be okay. And it took them six months to get
- 22 the materials, you know, shipped to us.

- 1 And then once the materials got
- 2 shipped to us, they immediately starting billing me
- 3 for the service. When I got the bill, the bill
- 4 didn't coincide with what the agreement said. And I
- 5 was not getting satisfactory answers and I cancelled
- 6 my contract.
- 7 Q When did you receive your first bill?
- 8 A September 15th.
- 9 Q And that was September 15th, 2006?
- 10 A Correct.
- 11 Q And that was the first time that you
- 12 noticed that there was a problem?
- 13 A Yes.
- 14 Q Okay. You've used the term "us" a lot. Is
- 15 this service that you're getting from Access One
- 16 going to more than one person?
- 17 A Well, this is a business.
- 18 Q Oh, I see. Okay. So, this is a business
- 19 line or business package of some sort.
- 20 A Yes.
- 21 Q And what is the name of the business?
- 22 A Swiss Products.

- 1 Q And what does Swift (sic) Products do?
- 2 A They make dehydrated food products, like
- 3 dehydrated soups and gravies.
- 4 Q Okay. Are they a corporation?
- 5 A A partnership.
- 6 Q Oh, a partnership.
- 7 And you one of the partners?
- 8 A No.
- 9 O You are?
- 10 A A controller for this company. I am a
- 11 corporation that is hired by another corporation to
- 12 do accounting work.
- 13 Q But you are the controller for Swift
- 14 Products?
- 15 A Yes.
- 16 Q And you had authority to enter into this
- 17 contract?
- 18 A Yes.
- 19 Q Okay. And the contract was in your name or
- 20 in Swift Products' name?
- 21 A In Swiss Products' name.
- THE REPORTER: Excuse me, is it Swiss?

- 1 JUDGE MORAN: Swift.
- 2 Q S-w-i-f-t?
- 3 A No, as in the country.
- 4 Q Oh, Swiss, as in the country. Thank you.
- 5 Okay. How did you -- what did you
- 6 sign up for with Access?
- 7 A Originally or just --
- 8 Q Well, give me initially.
- 9 A Initially, back in 2005, I took my phone
- 10 service which was then SBC and we went over with
- 11 Access One, but they could not provide data. So, I
- 12 kept an existing telephone line with SBC and had my
- 13 DSL come through there.
- 14 Q Okay. When you mentioned phone service,
- 15 what kind of phone service did you have? Just plain
- 16 old telephone service?
- 17 A Right, with voice mail. I have a call
- 18 remote access number that is not really a telephone
- 19 number, but you dial it and it remotes to my
- 20 existing telephone numbers.
- 21 Q Okay. So, that's like a feature on line,
- 22 am I correct?

- 1 A I don't know if that's right for now.
- Q Well, we'll explore that with the
- 3 Respondent.
- 4 Did you have just one line?
- 5 A No, I have -- I gave them -- I have six. I
- 6 gave them five of them.
- 7 Q Okay. So, you got service on five lines
- 8 initially from Access One. You kept one of the
- 9 lines for DSL and you were being served by SBC for
- 10 that.
- 11 A Correct.
- 12 Q Thank you.
- Okay. And then what happened in 2006?
- 14 A 2006, Access One came to me with a contract
- 15 saying that they can provide data service for a flat
- 16 rate fee. And the flat rate fee was \$399, plus
- 17 taxes. And it was going to incorporate all my
- 18 services.
- The contract came to me preprinted.
- 20 They came to me with a preprinted contract with all
- 21 the information. They had my existing phone
- 22 service. And then all we were going to do was

- 1 incorporate the line that was on SBC and give it to
- 2 Access One and put voice mail on that number. And
- 3 that's how the contract was written.
- 4 Q Okay. So, in other words, Access was going
- 5 to serve all six lines, correct?
- 6 A Six lines, plus one call forwarding number.
- 7 Q With one line having the call forwarding
- 8 number.
- 9 A Right. Which they already had all that.
- 10 And then they were going to give us
- 11 data.
- 12 Q Okay. Were they going to give you data on
- 13 all the lines?
- 14 A Well, the way they do it, they do it on
- 15 what's called -- what they call -- I don't know
- 16 the -- they use the word "T1." So, that is a
- 17 different mechanism than DSL.
- 18 Q But, were you going to be able to get data
- 19 service on all six lines?
- 20 A Well, they made it sound like once they
- 21 installed this T1, you know, you didn't need a
- 22 particular telephone number to get the data, the T1

- 1 was going to give us the data. And the T1 was then
- 2 going to feed our telephone service.
- 3 Q I see. Okay. And then what was the
- 4 problem on September 15th? You received a bill?
- 5 A Yes.
- 6 Q And the bill was for how much?
- 7 A Like \$1200.
- 8 Q And what was the term of the bill -- I
- 9 mean, what periods did this \$1200 bill cover?
- 10 A It looks like they were billing me for a
- 11 month and a half of the \$399 rate for the data. So,
- 12 that would be like 600 and some dollars. And then
- 13 the balance of the bill was my existing telephone
- 14 service, which averaged like \$400. That would be a
- 15 thousand. And then another 200, I don't recall how
- 16 that broke down.
- 17 Q Okay. Do you have a copy of that bill?
- 18 A I think I do.
- 19 Q You didn't bring it last time. I don't
- 20 have copies of it.
- 21 Can you possibly fax it over to the
- 22 office here?

- 1 A Yeah.
- 2 Q Okay. I'm going to give you a fax number.
- 3 It's 312-814-7289.
- 4 A Okay. Can I do this now?
- 5 O Yes.
- 6 A All right. Hold on. I'm going to put you
- 7 on hold, okay?
- 8 Q Okay.
- 9 (Short pause.)
- 10 JUDGE MORAN: Mr. Sobek, please feel free to
- 11 jump in if I'm discussing anything that you might
- 12 have a copy of.
- 13 MR. SOBEK: Okay. I will.
- 14 (Short pause.)
- 15 JUDGE MORAN: Q Mr. Feder, did you file an
- 16 informal complaint?
- 17 A Yes.
- 18 Q Okay. You went through that whole process?
- 19 A Yes.
- 20 Q Okay. I believe it is probably
- 21 appropriate, since -- you are really here on behalf
- 22 of Swiss Products --

- 1 A Correct.
- 2 Q -- am I correct?
- 3 That we amend the caption of this case
- 4 to read, Howard C. Feder on behalf of Swiss
- 5 Products, L.P. And I am doing that on my own
- 6 motion.
- 7 Do I hear any objections?
- 8 MR. SOBEK: No, no objection.
- 9 JUDGE MORAN: Okay.
- 10 Q You have -- the last time you were here,
- 11 you brought in some documents, which we had marked
- 12 as Feder Exhibit No. 1, Feder Exhibit No. 2, and
- 13 Feder Exhibit No. 3, all for identification.
- Do you have those documents in front
- 15 of you?
- 16 A Hold on.
- 17 Yes, I do.
- 18 Q Great.
- 19 Can you tell me what Exhibit 1 is?
- 20 A Exhibit 1 --
- 21 Q It has those handwritten markings at the
- 22 top.

- 1 A Exhibit 1 is the preprinted contract that I
- 2 originally signed at this office on April 11th.
- 3 Q It's the preprinted contract you signed on
- 4 April --
- 5 A April 11th.
- 6 Q And what do you mean you signed in that
- 7 office?
- 8 A They came to me with this -- four pieces of
- 9 paper, that I'm showing you, and I signed it,
- 10 agreeing that this would be the price, Circuit
- 11 Charge 1, 399. And then on the left side, 1 cent a
- 12 minute for Band 1; 1.5 cents a minute for Band 2;
- 13 2 cents a minute for Band 3, and the 7 telephone
- 14 numbers. And on Page 3 they list all my telephone
- 15 numbers.
- 16 Q Okay.
- 17 A And then Page 4 is the data service
- 18 information.
- 19 O And then what is Exhibit No. 2?
- 20 A Exhibit No. 2 is the contract that they
- 21 took from this office and they changed it. And on
- 22 Page 2 they changed my telephone number from 7 to 6.

- 1 They changed the ANI to be assigned to as a BTN.
- 2 And on Page 3 they did some other adjustments, and
- 3 all this without my knowledge.
- 4 Q So, you are saying this is -- this
- 5 contract, which seems to be signed by --
- 6 A By me.
- 8 changes that you did not see when you signed the
- 9 first contract.
- 10 A Right.
- 11 Q And what is Exhibit No. 3?
- 12 A Exhibit 3 are copies of correspondence
- 13 between myself and the Counsel for Access One.
- 14 Q Okay. And as I note here, Mr. Sobek is one
- 15 of the parties that is noted in this correspondence,
- 16 am I correct?
- 17 A Yes.
- 18 Q And what is the essence of your complaint,
- 19 Mr. Feder?
- 20 A That contract was invalid and that was my
- 21 reason for cancelling it.
- Q Okay. And have you already cancelled the

- 1 contract?
- 2 A Yes.
- 3 Q And when did you do that?
- 4 A I believe I did that, like, September 15th,
- 5 17th, somewhere around there, September 20th. Let's
- 6 see, I've got an e-mail, September 21st from
- 7 Access One. So, I must have done it that day or the
- 8 day before.
- 9 Q Can you repeat that date? I'm sorry.
- 10 A Okay. It looks like somewhere around
- 11 September 19th or 20th I must have notified them
- 12 that I'm cancelling the contract.
- 13 Q Okay. And you were cancelling that
- 14 contract on behalf of Swiss Products.
- 15 A Correct.
- 16 Q Okay. And you cancelled that at the
- 17 request of the partnership?
- 18 A No, I cancelled it because I realized I was
- 19 not getting information from Access One for why the
- 20 bill was so high. It was so out of line with the
- 21 contract. And I had correspondence and I was not
- 22 getting, you know, good answers. I was getting a

- 1 slang term, like, "snowballed." I was getting, you
- 2 know, very ambiguous answers.
- 3 And at the time I did not know that
- 4 they had a different contract. I just knew there
- 5 was a problem.
- 6 Q So, when you first had saw that bill, that
- 7 first bill for service, you were concerned that it
- 8 was out of line with the contract.
- 9 A Correct.
- 10 Q And you initiated some correspondence with
- 11 Access One --
- 12 A Yes.
- 13 Q -- and tried to resolve it with them?
- 14 A Right.
- 15 Q I'm going to stop my questioning, unless
- 16 there's something you really want to say,
- 17 Mr. Feder?
- 18 A Not at this moment.
- 19 Q Okay. I may still have further questions
- 20 for you, but I'm going to let Mr. Sobek
- 21 cross-examine you now. What that means is he will
- 22 be asking you questions.

- 1 A All right.
- JUDGE MORAN: Thank you.
- 3 CROSS-EXAMINATION
- 4 BY
- 5 MR. SOBEK:
- 6 Q Mr. Feder, this is Jeff Sobek.
- 7 A Yes.
- 8 Q I guess the main question I have is, your
- 9 claim is that we changed the contract?.
- 10 A Correct.
- 11 Q But when I look at the contract the only
- 12 thing that was changed are technical issues for us
- 13 to be able to install the IVAD circuit.
- So, my question is, is there anything
- 15 material that you claim was changed?
- 16 A Well, that's material enough. The fact
- 17 that you make any changes without my approval is
- 18 material enough.
- 19 Q Are you the one that -- on the first
- 20 contract, marked as Exhibit A, are you the one that
- 21 gave us the ANI, the billing telephone number of
- 22 312-829-0100?

- 1 A No. That came to me preprinted. All that
- 2 writing is from your company. All I did was sign it
- 3 and put initials on the first page. Everything else
- 4 is your company's handwriting, typed up.
- 5 Q So, by signing it, you agreed that it was
- 6 correct?
- 7 A I was given seven numbers. You had my
- 8 existing service. Your company knew about my call
- 9 remote forwarding. They knew about my other five
- 10 numbers. They knew I was transferring one over.
- 11 Yeah, that's what I was agreeing to.
- 12 Q So, by signing this you agreed that the
- 13 information on the this paper was correct.
- 14 A Yes.
- 15 Q And then on the one -- and you understand
- 16 that a remote call forward number, our CF number
- 17 doesn't reside at your location?
- 18 A No, I don't understand that. It's a
- 19 technical issue. It's beyond my knowledge. I just
- 20 know that I have seven numbers. These are the seven
- 21 numbers.
- 22 Q So, when you signed this paperwork and you

- 1 asked us to port your remote call forward number to
- 2 it -- to the PRI, you understand that if we had done
- 3 that you would have been without phone service.
- 4 A I don't -- this is technical issues that I
- 5 do not understand.
- 6 All I'm saying is that your company
- 7 had my services. And then your company came to me
- 8 and gave me this contract, preprinted, gave me the
- 9 impression that this was an easy thing to do, and I
- 10 signed it under that impression.
- 11 Q Do you have anyone that does -- like a
- 12 phone vendor --
- 13 A No.
- 14 Q -- for your telephone?
- 15 A No.
- 16 Q Is there someone in your company that's in
- 17 control of that?
- 18 A No. That's why we hired somebody through
- 19 your company to do this for us.
- 20 Q But you understand what the terms and
- 21 conditions that you received, that Access One
- 22 provides the phone service. They don't provide the

- 1 installation of the service. And there's no way for
- 2 them to be experts on your phone equipment and
- 3 service.
- 4 A You're starting to get into an area that's
- 5 beyond a normal situation.
- This is a contract. Your company came
- 7 to me with my existing phone service, came to me
- 8 with this contract and the only change was going to
- 9 be was offering data. You already had my call
- 10 remote service. You already knew about it. You
- 11 gave me no explanation that this was going to cause
- 12 a problem. So, why would I know? You're the
- 13 experts in the communications field.
- MR. SOBEK: I don't really have any other
- 15 questions.
- 16 JUDGE MORAN: Okay. Why don't we take a
- 17 five-minute break, how about that, Mr. Feder? That
- 18 will allow me to go get the bill --
- 19 THE WITNESS: Okay.
- 20 JUDGE MORAN: -- and have that marked. And I'll
- 21 call you back.
- 22 THE WITNESS: Okay.

- 1 JUDGE MORAN: You will be there?
- 2 THE WITNESS: Yes.
- JUDGE MORAN: Okay. Thank you.
- 4 THE WITNESS: Okay. Thank you.
- 5 (Whereupon, a short
- fecess was taken.)
- 7 (Whereupon, Complainant's
- 8 Exhibits 4, 5, and 6
- 9 were marked for
- identification.)
- 11 FURTHER EXAMINATION
- 12 BY.
- 13 JUDGE MORAN:
- 14 Q Are these the bills that you're concerned
- 15 with?
- 16 A The invoice that's September 1st and the
- 17 invoice with October 1st are two primary bills.
- 18 Q Okay. I'm not sure that I have -- well,
- 19 maybe I do -- all the documents I'm looking at,
- 20 indicate an invoice date of 10-1. And one,
- 21 actually, goes into 11-1 -- oh, wait, I do have --
- 22 the document that we've marked as Complainant's

- 1 Exhibit No. 5, is showing an invoice date of 9-1.
- 2 A Okay.
- 3 Q And that's that four-page document.
- 4 And then Complainant Exhibit 6 goes
- 5 back to the 10-1-2006 billing date.
- 6 Okay. And what is important about
- 7 these bills?
- 8 A Well, this is my first notification that
- 9 there was a problem.
- 10 Q I see.
- 11 A When I got the first bill with the invoice
- 12 date of September 1st for \$741, I knew there was a
- 13 problem.
- 14 Q Did you ask Access One for an explanation
- 15 of the bill?
- 16 A Yes.
- 17 Q And what happened?
- 18 A They told me at first it would take three
- 19 days to research the situation, and I waited three
- 20 days, and they still didn't have an answer for me.
- 21 And that's when I became proactive and realized I
- 22 had a major problem on my hands and I cancelled the

- 1 contract.
- 2 Q And what is the position on that contract
- 3 now, is it cancelled?
- 4 A Yes.
- 5 Q And who do you have phone service from now?
- 6 A AT&T.
- 7 Q So, your main complaint is that bill for
- 8 the period of time that you had service from
- 9 Access One.
- 10 A No. My major complaint is that they're
- 11 billing me inappropriately or incorrectly or however
- 12 you want to phrase it. The bill is not correct.
- 13 Q Well, are they billing you now, or are we
- 14 talking about these bills --
- 15 A They're still billing me for this unpaid
- 16 balance that I left open with them.
- 17 O What is the unpaid balance?
- 18 A I'm going to guess at \$1200.
- 19 Q So, when you got your first bill was a
- 20 payment made?
- 21 A A partial payment.
- 22 Q And when you got the second bill?

- 1 A Again, I just paid for -- I calculated what
- 2 was the old telephone service amount and paid
- 3 accordingly.
- 4 O And then you cancelled service what date?
- 5 A I --
- 6 Q You said it was the 19th or 20th of
- 7 September?
- 8 A Right.
- 9 Q And when did you get new service from AT&T?
- 10 A On or about that day, somewhere -- you
- 11 know.
- 12 Q I see.
- 13 A It was all done in that week.
- 14 JUDGE MORAN: Thank you, Mr. Feder. I believe
- 15 that Access One's witness has entered the room.
- 16 (Witness excused.)
- JUDGE MORAN: I'm going to swear in Access One's
- 18 witness.
- 19 (Witness sworn.)
- JUDGE MORAN: Counsel, put on your witness,
- 21 please.

22

- 1 CHRISTINE NATEMEYER,
- 2 called as a witness herein, and after having been
- 3 first duly sworn, was examined and testified as
- 4 follows:
- 5 DIRECT EXAMINATION
- 6 BY
- 7 MR. SOBEK:
- 8 Q For the record, can you state your name,
- 9 your employer and your employer's address?
- 10 A My name is Christine Natemeyer. I work for
- 11 Access One --
- 12 JUDGE MORAN: Spell your last name.
- 13 THE WITNESS: It's spelled, N -- as in Nancy,
- 14 -a-t-e-m-, as in Mary, -e-y-e-r.
- 15 JUDGE MORAN: And I'm going to ask you to speak
- 16 up because Mr. Feder is here by telephone.
- 17 THE WITNESS: Sure.
- 18 JUDGE MORAN: And, in fact, you may want to sit
- 19 here.
- 20 THE WITNESS: Okay.
- 21 JUDGE MORAN: That might be a little better.
- 22 THE WITNESS: I work for Access One and our

- 1 address is 820 West Jackson Boulevard, Suite 650,
- 2 Chicago, Illinois 60607.
- 3 MR. SOBEK: Q And what is your position with
- 4 Access One?
- 5 A My position is a client executive.
- 6 Q Can you explain what you do in that
- 7 position?
- 8 A Sure. I work with customer retention,
- 9 revenue retention. And I also work on adding new
- 10 products and services for our customer -- existing
- 11 customer base.
- 12 Q How long have you been with Access One?
- 13 A Three and a half years.
- 14 Q And part of your responsibilities of
- 15 selling products and services, are you familiar with
- 16 the IVAD product?
- 17 A Yes.
- 18 JUDGE MORAN: Can you state that product again?
- 19 THE WITNESS: Sure. "IVAD" stands for
- 20 integrated voice and data. It's a circuit that
- 21 allows a customer to port both their land POTS lines
- 22 and their Internet over one single dedicated

- 1 circuit.
- 2 MR. SOBEK: Q Can you tell us about your
- 3 experience with customers who have current POTS
- 4 service that want to add data and how an IVAD might
- 5 help that situation?
- 6 A Well, a lot of our customers are paying
- 7 increasing prices for their POTS service. Since we
- 8 are a reseller, we do sell by the line charge and
- 9 line charges have been increasing from the wholesale
- 10 prices that we pay. So, one advantage -- and
- 11 customers are also having DSL service, which is not
- 12 quite as quick or as secured as a circuit or a
- 13 dedicated product.
- 14 So, what the IVAD does is that it
- 15 allows the customer to not be responsible for the
- 16 line charges any more because they port their POTS
- 17 or land lines onto the circuit as well as dedicated
- 18 Internet speed, which are both quicker and more
- 19 secured and cost effective, because they don't have
- 20 to pay a charge per line, they just pay a charge for
- 21 the circuit, which capsulates both services.
- 22 Q And when you go to a current Access One

- 1 customer to, maybe, explain to them what you just
- 2 explained to us, is there anything the customer must
- 3 do to -- say, they do want to purchase the IVAD, is
- 4 there anything they must do?
- 5 A Well, they must sign paperwork, which will
- 6 enlist all of the numbers that they want ported onto
- 7 the IVAD. Also, on our paperwork we ask for vendor
- 8 information because we do not supply a vendor
- 9 automatically. And this is somebody who is familiar
- 10 with their equipment so that they can -- we only
- 11 bring the service up to the demark. We need
- 12 somebody to take it from that point up to their
- 13 equipment and program their equipment to be
- 14 compatible with the circuit. So, we do get vendor
- 15 information.
- We can supply a vendor, if asked. We
- 17 do work with a company that -- called OPC
- 18 Communications, that does a lot of our vendor work.
- 19 We are contracted with them and we do recommend them
- 20 highly.
- 21 Other than that, we get as many of the
- 22 technical specifications as we can. And we have the

- 1 customer sign off on all the information that we've
- 2 received and then we submit it to our order
- 3 processing department.
- 4 Q You say that you get as many technical
- 5 specifications as you can. Since Access One is a
- 6 carrier, already carrying a customer service, why do
- 7 they not have all of the information?
- 8 A No, definitely not. And we actually -- we
- 9 get as much of the technical information as we can
- 10 to help our order processing department because that
- 11 more falls on their shoulders. They are the ones
- 12 who contact the vendor. They're the ones who are
- 13 more equipped to ask those technical questions. We
- 14 get as many as we feel that we're comfortable
- 15 explaining to the customer and getting at that time.
- 16 Technically, we really don't have to
- 17 get anything but the vendor's name and telephone
- 18 number.
- 19 Q And so when you go out to this customer, is
- 20 it possible to fill out part of the paperwork, get
- 21 more of the information from the customer and if so,
- 22 what, you know -- can you explain that?

- 1 A Yes. We get as much information as the
- 2 customer is comfortable giving or knows about, such
- 3 as telephone numbers, how their account is currently
- 4 set up. Sometimes they will get us in touch with
- 5 their IT person. But, with what we do have and with
- 6 the pricing is what, basically, the customer signs
- 7 off on, is the pricing that we have quoted to them.
- 8 And then we confirm all of the other specifications
- 9 through confirmation calls and telephone calls.
- 10 Q I think you said the paperwork is signed
- 11 off after it's completed, is that correct?
- 12 A At the time of sale?
- 13 O Yes.
- 14 A After everything is completed?
- 15 Q No, after the paperwork at the time that
- 16 you present to them is signed.
- 17 A Yes. Yes.
- 18 Q And then I think you explained this, but
- 19 what happens if the customer -- you say they give
- 20 you the information, they give you vendor
- 21 information. I believe you said it goes to the
- 22 operations department. What if there's information

- 1 that's not correct? What happens at that point --
- 2 operations finds on the paperwork that, say, this is
- 3 going to cause a circuit not to work?
- 4 A Then it would be returned to the point of
- 5 sale. It would either be returned to myself to get
- 6 back in touch with the customer or if it's a
- 7 technical piece that isn't compatible, then, it
- 8 would get returned to order processing to contact
- 9 the vendor.
- 10 Q They wouldn't just install a circuit that
- 11 they knew that wasn't going to work.
- 12 A No, because we would never do that. We
- 13 always test our circuits before we turn them up. We
- 14 make test calls on them before we port the lines
- 15 over to them.
- 16 Q But if the customer gave you paperwork with
- 17 incorrect information and then signed it saying
- 18 this is what I want. And you handed it to our
- 19 technical group and they said, "Well, this isn't
- 20 going to work what you signed off on, we wouldn't
- 21 just install the circuit so that it didn't work, is
- 22 that correct?

- 1 A Right -- well, it's hard to say. I mean,
- 2 if we have certain numbers that are listed and we
- 3 know that those are the numbers and if that's what
- 4 we're being told to do, then we would -- I mean,
- 5 unless there is a huge reason why something would be
- 6 incompatible, if we believe -- we have numbers that
- 7 are signed off on that could go to an IVAD, then I
- 8 wouldn't see any reason why they wouldn't be able to
- 9 port it to the IVAD.
- 10 Q For example, if there's a number that
- 11 couldn't be ported to an IVAD, we would not port it.
- 12 A Right, that's correct.
- MR. SOBEK: I have no further questions.
- 14 JUDGE MORAN: I have some questions right off
- 15 the bat.
- 16 EXAMINATION
- 17 BY
- 18 JUDGE MORAN:
- 19 Q The charges for telephone service, are
- 20 those under tariff by this Commission -- or pursuant
- 21 to tariff by this Commission?
- 22 A Yes.

- 1 Q Have you, or anyone in your company,
- 2 examined the bills that Mr. Feder received when he
- 3 changed service in September of 2006?
- 4 A I'm sure that somebody has reviewed them.
- 5 I, personally, have not reviewed them.
- 6 MR. SOBEK: Would she be capable of explaining
- 7 the bill, if that's your question?
- 8 THE WITNESS: That is one thing that I do after
- 9 I sell a product.
- 10 JUDGE MORAN: Yes.
- 11 THE WITNESS: I'm willing to go out and explain
- 12 a bill to a customer, explain the charges.
- JUDGE MORAN: Well, that's excellent.
- 14 Q I'm going to show you what has been marked
- 15 Complainant's Exhibit No. 4, Complainant's Exhibit
- 16 No. 5, and Complainant's Exhibit No. 6. I say that
- 17 hesitantly only because Exhibit No. 6 may properly
- 18 belong under Exhibit No. 4, because I notice the
- 19 invoice dates appear to be the same, although
- 20 Exhibit No. 5 tends to be a different date.
- 21 Can you spend a few minutes looking at
- 22 this and then, possibly, take some questions from me

- 1 on those documents.
- 2 MR. SOBEK: And one thing, to me, I think she
- 3 needs to understand, the customer had seven POTS
- 4 line, as he said, one of them was a remote call
- 5 forward and then ported it on IVAD. What happened
- 6 is, six of those numbers ported the IVAD and then
- 7 there's one left. That's what you'll see on the
- 8 bill. You'll see POTS lines and you'll see IVAD
- 9 lines.
- 10 JUDGE MORAN: Well, it might be a good idea for
- 11 the witness to also look at Exhibits 1, 2, and 3
- 12 here.
- You have copies of those?
- 14 MR. SOBEK: I do.
- 15 JUDGE MORAN: Why don't you --
- MR. SOBEK: Exhibit 1 is the paperwork that was
- 17 filled out at point of sale (indicating).
- 18 THE WITNESS: Right.
- 19 MR. SOBEK: Exhibit 2 is what was faxed to him.
- 20 I circled some places in red. What happened is,
- 21 originally the remote call forward number was listed
- 22 as a BTN, that couldn't be ported, so it was changed

- 1 to six. So, there's changes on here you'll see that
- 2 you're familiar with (indicating).
- 3 THE WITNESS: Yes.
- 4 MR. SOBEK: And I think this is just
- 5 correspondence (indicating).
- I think you just got --
- JUDGE MORAN: You know, let's keep this off
- 8 record, whatever discussions they're having.
- 9 (Whereupon, a discussion
- 10 was had off the record.)
- 11 MR. SOBEK: The billing part and the process
- 12 where you signed up.
- MR. FEDER: Okay. Let's start with the process
- 14 where I signed up.
- 15 First, originally, Access One had five
- 16 POTS line and a call remote service. Then you came
- 17 to my company in '06, and you offered data.
- 18 MR. SOBEK: Can I interrupt real quick?
- 19 MR. FEDER: Yeah.
- 20 MR. SOBEK: Was it six POTS line and one remote
- 21 call forward?
- 22 MR. FEDER: Five. Five POTS lines and one call

- 1 remote forwarding, SBC for my DSL back in '05, when
- 2 I first initially signed up with Access One.
- 3 MR. SOBEK: Okay.
- 4 MR. FEDER: Under the current contract your
- 5 company came to me with a representative, who is no
- 6 longer with you, I think his name was Jeff Mote
- 7 (phonetic). He came to me with a preprinted
- 8 contract, which is Exhibit 1, and he told me for a
- 9 flat fee of \$299, I would have all my existing
- 10 service, plus data, plus taxes. He told me, you
- 11 know, roughly with taxes it might be \$100. So, I'd
- 12 be looking at no more than \$500 for a telephone
- 13 bill.
- I signed this on April 11th. Nothing
- 15 happened. I called over several times during the
- 16 month and Jeff Mote was still working at the
- 17 company. The last time I talked to him was in June.
- 18 He told me the IVAD is coming. The IVAD is coming.
- 19 And it finally arrived in August.
- 20 I got an e-mail from Krista, notifying
- 21 me that the IVAD has been up and running. And I
- 22 told her, I said, It's in the UPS box. I don't have

- 1 it connected. She said on their end it's up and
- 2 running and I'm going to be billed for it starting
- 3 August 17th. And I told her, verbally, that's not
- 4 right.
- 5 So, I get my IT person in. And we get
- 6 the IVAD hooked up for data only, I think, by
- 7 September -- let's say just right after Labor Day I
- 8 finally got it hooked up. My IT man was out of
- 9 town.
- 10 Then I got the bill a week later
- 11 before leaving -- and I knew right away something
- 12 was not right. And that's where, you know, I called
- 13 up Access One and I filed a billing complaint. And
- 14 nothing happened for three days. And I couldn't get
- 15 any decent answers. I had no choice but to cancel
- 16 the contract.
- 17 MR. SOBEK: A question I asked earlier is if you
- 18 had anybody that did your phone service, an IT, and
- 19 you told me, "no." And you just told me now that
- 20 you had an IT person come out and hook up this
- 21 contract.
- MR. FEDER: He's not a phone person. You

- 1 originally asked me about phone service.
- 2 MR. SOBEK: But, in hooking up -- okay, I
- 3 understand.
- 4 Go ahead.
- 5 THE WITNESS: So, are you saying that the
- 6 circuit was just turned up and you had no
- 7 notification of it and no conversations with anybody
- 8 from Access One between the point when they -- when
- 9 you spoke with Jeff and when you spoke with Krista?
- 10 MR. FEDER: I got an e-mail from Krista on
- 11 August 17th and that's when I realized -- the e-mail
- 12 told me that I was going to start receiving a bill
- 13 starting August 17th. And I called up Krista and I
- 14 said, Don't bill me because the thing is sitting in
- 15 a box. For five months I've been waiting for this
- 16 box. It finally got there. But my data IT man is
- 17 out of town.
- 18 THE WITNESS: Right.
- 19 Was there ever a point when Access One
- 20 set up a vendor to come out and set up the IVAD for
- 21 you?
- 22 MR. FEDER: No.

- 1 JUDGE MORAN: Let's go off the record now.
- 2 (Whereupon, a discussion
- was had off the record.)
- 4 JUDGE MORAN: We're back on the record now.
- 5 THE WITNESS: There was a point when -- is the
- 6 vendor noted on your paperwork, is that your IT
- 7 person?
- 8 JUDGE MORAN: You're putting a question to
- 9 Mr. Feder.
- 10 MR. FEDER: Okay. What exhibit are you looking
- 11 at?
- 12 THE WITNESS: John Knapp (phonetic), is that
- 13 your --
- 14 MR. FEDER: No, that's who I hired -- I hired
- 15 him through a referral from Access One.
- 16 JUDGE MORAN: What are you looking at,
- 17 Ms. Natemeyer?
- 18 THE WITNESS: I'm sorry. I'm looking at Exhibit
- 19 No. 1, Page 2 of 3. On the bottom, on the
- 20 right-hand corner it says "2 of 3."
- 21 And did John Knapp actually come out
- 22 to help connect the IVAD?

- 1 MR. FEDER: No. I don't know what he did, to
- 2 tell you the truth. He came here and talked to my
- 3 IT person and that's all I'm aware of.
- 4 JUDGE MORAN: Who is your IT person?
- 5 MR. FEDER: Who is he or where is he?
- 6 JUDGE MORAN: Who is he?
- 7 MR. FEDER: Oh, he's a person that works for
- 8 this company.
- 9 JUDGE MORAN: But what's his name?
- 10 MR. FEDER: Andreas.
- JUDGE MORAN: And is Andreas there?
- MR. FEDER: No. He's a consultant. I have to
- 13 pay to bring him out there.
- 14 JUDGE MORAN: So, he doesn't work strictly for
- 15 the company.
- 16 MR. FEDER: No, not at all.
- 17 JUDGE MORAN: I see. Okay.
- 18 Q Continue.
- 19 A The reason I'm asking is because this order
- 20 was actually returned to me before Krista turned up
- 21 the circuit, because, I believe, John Knapp was
- 22 unable to either answer some of the technical

- 1 questions that we needed to proceed with the order,
- 2 or unable to hook up the IVAD to the circuit. And I
- 3 believe that Jeff Mote had told Mr. Feder that we
- 4 would supply a vendor for him.
- 5 And as I had explained before, we do
- 6 work with a company called OPC. And they do go out
- 7 and hook up all of our on-net IVADs, which is the
- 8 product that is not resold. And I placed an order
- 9 to have OPC come out and complete that vendor work
- 10 so that the circuit would be functional.
- 11 Q And when did they complete that work?
- 12 A That I'm not positive of. I wanted to say
- 13 August or September, but I am not positive of the
- 14 date.
- 15 Q Okay. I am making an ALJ data request that
- 16 you provide me with that date after this hearing.
- 17 A Sure.
- 18 Q And that will be ALJ Data Request No. 1.
- 19 A My point of bringing that up is, if our
- 20 vendor did go out and connect the IVAD, there
- 21 shouldn't be any problems.
- 22 Q There shouldn't be any problems in terms of

- 1 what?
- 2 A Of it working and billing. It would
- 3 depend, again, on the dates that this order was
- 4 cancelled.
- 5 Q "Order was cancelled," what does that term
- 6 mean?
- 7 Are you talking about when the
- 8 contract was cancelled?
- 9 A Yes. Sorry.
- 10 Q That's okay. You've got to be very, very
- 11 specific here because we're using a lot of terms and
- 12 comments.
- 13 MR. SOBEK: When OPC completes the agreement,
- 14 does Swiss Products' IT person need to do anything,
- 15 or should it be functional at that point?
- 16 THE WITNESS: It would depend on the system. I
- 17 think that it should be functional at that point. I
- 18 know that they always do like to work with an IT
- 19 person, but. . .
- 20 JUDGE MORAN: Let me ask you a few questions.
- 21 Q What is the problem with this bill -- or
- 22 what makes it an unusual bill, the first bill that

- 1 came out? Was it because you were charging from the
- 2 time that you got -- Mr. Feder's company got
- 3 service, but prior before the connection was made,
- 4 is that part of the problem?
- 5 A Um --
- 6 Q Evidently --
- 7 MR. SOBEK: There's charges for both the IVAD
- 8 and the POTS.
- 9 THE WITNESS: Right.
- 10 MR. SOBEK: If you want to explain that more,
- 11 but I believe that's -- we charge once the IVAD is
- 12 dropped off, but the POTS have not been
- 13 disconnected.
- 14 THE WITNESS: Right.
- 15 MR. SOBEK: If you want to point that out.
- 16 THE WITNESS: Once we accept a loop for the IVAD
- 17 we start billing for the circuit. The POTS lines
- 18 are still POTS lines, and we are being charged for
- 19 those. So, we do pass by the reseller, by AT&T, we
- 20 do pass that charge along until they are ported onto
- 21 the IVAD. Then we would no longer charge for those
- 22 POTS lines. But as long as the IVAD is active, as

- 1 long as it's accepted, the loop is accepted, that
- 2 will be billed.
- 3 JUDGE MORAN: Q And is that what makes this
- 4 bill higher than what Mr. Feder expected --
- 5 A Yes.
- 6 Q -- at his \$399?
- 7 A Yes.
- 8 Q And the problem being that the IVAD was not
- 9 connected.
- 10 A Yes -- the problem being that the POTS
- 11 lines had not yet been ported over to it.
- 12 Q To the IVAD --
- 13 A Right.
- 14 O -- because the IVAD had not been connected.
- 15 A Right. But it was accepted, so it was
- 16 running, but not connected.
- 17 Q Right.
- And whose responsibility is that?
- 19 A For the IVAD to be connected? That is the
- 20 responsibility of the customer.
- 21 Q And was that made clear to Mr. Feder?
- 22 A At the point of sale?

- 1 O Yes.
- 2 A I would hope so. I was not there. I do
- 3 not know. But that is something that we -- I always
- 4 make my customers aware of.
- 5 Q Okay. Is there anything in the contract
- 6 that would show that that was communicated?
- 7 A I would have to refer to Jeff for that.
- 8 MR. SOBEK: There's terms in the agreement that
- 9 says that Access One isn't responsible for the
- 10 connection, but there's not -- let me --
- 11 JUDGE MORAN: And where is that?
- 12 THE WITNESS: I have dealt with this question
- 13 many times because I used to work in our local
- 14 department.
- 15 JUDGE MORAN: Yes.
- 16 THE WITNESS: And it works the same way.
- 17 When we install a POTS line,
- 18 Access One is only responsible for the POTS line up
- 19 to that demark. That is where AT&T/SBC and
- 20 Access One drops the line. The customer is
- 21 responsible for everything from that point.
- 22 As a courtesy -- we do offer a vendor,

- 1 OPC Communications, as a courtesy, to get from the
- 2 demark location to their equipment. But I know that
- 3 I've had many, many questions and I'm not familiar
- 4 with the contract, like the back of my hand, but I
- 5 do know that in the terms and conditions I have
- 6 referred to it at some point, it is covered, that
- 7 the customer is responsible for everything on its
- 8 side of the demarcation point.
- 9 Q And where is that reflected on the billing?
- 10 In other words, these charges that --
- 11 A Sure.
- 12 Q -- that would not be normally incurred if,
- 13 in fact, the IVAD was connected?
- 14 If your attorney has better copies of
- 15 the bills, he can put those in.
- 16 A You're asking for where the customer would
- 17 be responsible for the charge beyond the demarcation
- 18 point, where that's reflected in the bill?
- 19 Q I'm trying to figure out where are the
- 20 charges that are beyond what Mr. Feder assumed was
- 21 the contract. He testified here today, I believe,
- 22 that it was \$399. That that was the price quoted to

- 1 him. Is that the complete price, or are there
- 2 additional charges?
- 3 Can someone look at this contract and
- 4 tell me that?
- 5 And then, assess for me what is
- 6 outside the contract that is reflected on the bill.
- 7 A Okay. Right here is the monthly -- I am
- 8 referring to Exhibit No. 2, the first page.
- 9 Q Okay. Hold on. Okay.
- 10 A The circuit charge is one for \$399. We
- 11 waived the 110 installation fee of that circuit.
- 12 What is included in that is their Band 1 and 2
- 13 calling, because it is an all you can talk.
- 14 Everything beyond that, which is BNC, which is 8 to
- 15 15 miles and long distance, the rates are noted.
- 16 At this point when it was understood
- 17 that they had seven lines, our base package for a
- 18 circuit is six lines and five 12K of Internet band
- 19 width. So, the additional voice line is \$4 per
- 20 line.
- 21 If you look at the next page --
- 22 Q So, that means the circuit charge is good

- 1 for four lines?
- 2 A For six.
- 3 Q For six.
- 4 A Correct. And five 12K of band width. It's
- 5 our base package that you can build on if you need
- 6 to.
- 7 Q Okay.
- 8 A What is important to note is on the next
- 9 page of Exhibit 2, Jeff wrote in, "extend demark,
- 10 no." That means that the circuit will be dropped at
- 11 the demarcation point and the customer is
- 12 responsible for everything from that point to their
- 13 equipment, to their phones and their Internet.
- If it said, "yes," then the customer
- 15 is authorizing Access One to go beyond that
- 16 demarcation point to the equipment, but not
- 17 connected with the equipment, but bring it up to the
- 18 phone room and where the equipment is housed. But,
- 19 since it says "no," we leave it at the demarcation
- 20 point.
- 21 Q What else is significant?
- 22 A Another thing that is significant is on

- 1 Exhibit 4, the October 1st invoice, which is an
- 2 Access One bill, on Page 3 of that document you will
- 3 note, towards the bottom above "outbound calls," a
- 4 nonrecurring charge of \$395 for an OPC vendor trip.
- 5 That \$395 was authorized for me when I set up OPC to
- 6 go and bring the circuit from the demarcation point
- 7 to the customer's equipment.
- 8 Q And this vendor trip --
- 9 A Yes.
- 10 Q -- this OPC, is that accounted for anywhere
- 11 in the contract or is that a separate order or what?
- 12 A That was --
- 13 MR. SOBEK: The invoice recording software?
- 14 THE WITNESS: Yes. And through e-mail, to which
- 15 I have record of.
- 16 JUDGE MORAN: Q Then, you will want to put that
- 17 into the record.
- 18 A No problem.
- So, that 395, obviously, is going to
- 20 increase the bill quite some bit.
- 21 But, yes, I do come across this where
- 22 I will sell a circuit and we do charge for the POTS

- 1 lines while they are still active and then --
- 2 because it does take 30 to 45 days to completely
- 3 install a circuit. So, once the POTS lines are
- 4 ported over to that circuit it is then that we stop
- 5 billing. And customers do usually do have a higher
- 6 bill because they have nonrecurring charges and
- 7 installation fees.
- 8 The \$399 that we do quote for the
- 9 IVAD, the bill does eventually go back down in level
- 10 after that. And we do -- after the nonrecurring
- 11 charges and after the POTS lines are ported, you
- 12 would just see that circuit MRC.
- But, it does take a couple of billing
- 14 cycles because it does take 30 to 45 days to install
- 15 the circuit and to get lines ported over.
- 16 Q Okay. Do you have a complete copy of the
- 17 bills for Mr. Feder -- do you have this in
- 18 Mr. Feder's name, or do you have this in Swiss
- 19 Products' name, this bill for this account?
- 20 A Swiss Products and then we put a -- when we
- 21 address a bill, we put the company name and then the
- 22 person. So, both names are on the cover.

- 1 Q Okay. I see.
- 2 Do you have complete copies of the
- 3 bills?
- 4 MR. SOBEK: I can provide you with that. I
- 5 don't have them with me.
- 6 JUDGE MORAN: Okay. That will be --
- 7 MR. SOBEK: Complete from what date until what
- 8 date?
- 9 JUDGE MORAN: Well, I would expect that it would
- 10 be from the month before the contract was signed up
- 11 through -- what's Swiss Products or Mr. Feder's
- 12 position on this contract now?
- Have you cancelled the contract?
- 14 MR. SOBEK: The contract is cancelled because
- 15 the circuit was ready for use. He's liable not only
- 16 for the cost -- you know, any cost that he incurred
- 17 prior to cancellation and then an early termination
- 18 fee for terminating the circuit early, because it
- 19 was installed and ready for use.
- 20 JUDGE MORAN: Okay. And what is --
- 21 MR. SOBEK: We did notify him that, you know,
- 22 that he was cancelling because he said, I want to

- 1 cancel my service. And we notified him that if he
- 2 did cancel his service, he would be liable for these
- 3 early termination charges. But, if he would prefer,
- 4 he could bring the services back up and we weren't
- 5 going to charge him any early termination fees.
- 7 but. . .
- 8 JUDGE MORAN: Q Okay. I certainly need to know
- 9 from you and I hope you have this information, as to
- 10 when you got notice of cancellation. When you
- 11 finally did cancel service.
- 12 A We do keep records of everything.
- 13 JUDGE MORAN: Does the company have tariffs on
- 14 file for all these procedures?
- 15 MR. SOBEK: They do.
- 16 JUDGE MORAN: Okay. So, I assume you'd want to
- 17 make a showing that everything you've done here is
- 18 consistent with your tariffs, because that is the
- 19 prominent jurisdictional basis at this Commission.
- 20 And I would expect that all that would
- 21 be in ALJ Exhibit No. 2 -- I mean, ALJ Data Request
- 22 No. 2. Excuse me, I misspoke.

- 1 MR. SOBEK: Make all of that a single data
- 2 request?
- 3 JUDGE MORAN: Yes.
- So, what is the amount that we're
- 5 talking about here, in terms of whatever remains on
- 6 the bill and what the cancellation charges are.
- 7 MR. SOBEK: Mr. Feder, do you have that number?
- 8 JUDGE MORAN: Mr. Feder?
- 9 MR. FEDER: Yes. I have a -- I have not
- 10 received a bill for this month. I'm sure I'll get
- 11 it in a few days. But, my calculations are about
- 12 \$1255.50.
- 13 JUDGE MORAN: There's \$1255 on the bill?
- MR. FEDER: No, that's the balance due.
- 15 JUDGE MORAN: That's the balance due on the
- 16 bill, or is that with cancellation charges?
- 17 MR. FEDER: Well, with cancellation charges. I
- 18 think they charge \$695 cancellation fees.
- 19 MR. SOBEK: Would you like the letter -- a copy
- 20 of the letter that was sent to him when we heard
- 21 about the cancellation, saying, You need to return
- 22 your services. Do you want that now, or do you want

- 1 that as far --
- JUDGE MORAN: Whatever you want to make part of
- 3 your record. You've got to understand that you need
- 4 to make your record.
- 5 MR. SOBEK: I'm going to enter this.
- 6 JUDGE MORAN: You just mark it "Respondent,"
- 7 you're the Respondent. So, it would be Respondent
- 8 Exhibit No. 1, for identification.
- 9 We will have to fax a copy to
- 10 Mr. Feder so that he knows what it is and he can,
- 11 obviously, object, as you have the right to object
- 12 to any of these exhibits that Mr. Feder has put out
- 13 here.
- I think this letter may be an exhibit
- 15 here. It may already be in.
- 16 (Short pause.)
- 17 JUDGE MORAN: Yes. This letter is part of
- 18 Complainant's Group Exhibit No. 3.
- 19 MR. SOBEK: Okay.
- 20 JUDGE MORAN: You do not need to put that into
- 21 the record.
- I'm not certain, also, that this

- 1 Commission has any jurisdiction in terms of
- 2 contract. You know, what is at issue here is a
- 3 contract between Access One and Mr. Feder.
- 4 The concern of this Commission, as I
- 5 understand it, is billing and any improper charges.
- 6 And, therefore, that's where the parties have to
- 7 direct their energies and their showings.
- 8 We have to know -- or this Commission
- 9 has to be apprised of the fact that all the charges
- 10 are correct, according to the tariffs that are on
- 11 file. And that the charges stem from other actions
- 12 or inactions by the complainant that were, in fact,
- 13 explained to him. So, that's where the emphasis is.
- Do you understand that, also,
- 15 Mr. Feder?
- 16 MR. FEDER: There are things that were said that
- 17 I was not aware of. My salesman never informed me
- 18 about this specification of charges. I never had
- 19 any communication with Access One during the five
- 20 months until the e-mail of August 17th. So, there
- 21 are objections there because my salesman did not
- 22 explain this to me, nor did the company try to

- 1 explain this to me before I cancelled. I gave them
- 2 three days.
- 3 The woman who's there says she comes
- 4 out and explains this to customers. I asked for
- 5 someone to come out and they did not. So, you know,
- 6 my objections are that I did diligently -- did
- 7 everything in my powers to keep this contract
- 8 intact. But, because Access One would not give me
- 9 information, I had no choice. And then I found out
- 10 the contract, again, was altered.
- 11 JUDGE MORAN: But, Mr. Feder, the contract that
- 12 you say was altered was Exhibit No. 2.
- 13 MR. FEDER: Correct.
- 14 JUDGE MORAN: You had, and you, yourself,
- 15 provided Exhibit 2, did you not?
- 16 MR. FEDER: Yes.
- 17 JUDGE MORAN: So, I understand that you had a
- 18 copy in your possession.
- 19 MR. FEDER: No. Wait, wait, wait. Exhibit
- 20 No. 2 was faxed to me on September 26th. I did not
- 21 know about Exhibit No. 2 until after I cancelled the
- 22 contract and I asked for it through an e-mail in my

- 1 Exhibit 3. In my group, I asked for this contract
- 2 that they had to see if it was different than mine.
- 3 It was after the fact that I found out. So, I did
- 4 not know that they altered the contract until they
- 5 faxed it to me, which was done on or about
- 6 September 29th. You'll see in one of my e-mails in
- 7 Group 3.
- 8 Let's see. Yes, I wrote Jeff on
- 9 September 27th. I did not know what POTS services
- 10 was. And I said, This agreement is vague. And I
- 11 asked him to send it to me, which he did. So, that
- 12 was after I cancelled the contract that I saw this
- 13 contract that was altered. So, I did not know at
- 14 the time that I cancelled it that they had a
- 15 different contract than mine.
- 16 JUDGE MORAN: Okay. And then let me go back to
- 17 Ms. Natemeyer.
- 18 Q What is different between these two
- 19 contracts?
- 20 A Referring to Exhibits 1 and 2?
- Q Uh-hum.
- 22 A On Page 1, the "Requested Due Date" is

- 1 different and that is just for internal purposes,
- 2 basically.
- 3 0 Where is that?
- 4 A I'm sorry. It's the second box down, where
- 5 it says, "Requested Due Date." And on Exhibit 2,
- 6 "ASAP" is entered, that's for our provisioning
- 7 department.
- 8 Q Okay. So, in other words, on the contract
- 9 that's Exhibit 1, there is no date --
- 10 A Correct.
- 11 Q -- requested. And on Exhibit No. 2, which
- 12 was signed on -- by the carrier's representative --
- 13 A Correct.
- 14 Q -- and in this case Access One, it was
- 15 signed on 5-11, and at that point someone inserted
- 16 the "ASAP" date.
- 17 A Correct.
- On Page 2, we had filled in more of
- 19 the vendor information for -- again, for internal
- 20 purposes, for our provisioning department.
- 21 Q Yes.
- 22 A The quantity of voice channels still says

- 1 "7 voice."
- Q No, it seems to say "7" on Exhibit 1 and
- 3 "6" on Exhibit 2.
- 4 A That's for ported.
- 5 Q And what does that mean?
- 6 A The quantity of voice channels is,
- 7 basically, how many phone lines do you have active.
- 8 And it looks like one of their numbers was a remote
- 9 call forward number, which means it's not an actual
- 10 phone line, it's forwarded within the switch. So,
- 11 since this is not a physical line, it cannot be
- 12 forwarded to a circuit. So, it looks like that
- 13 distinction was made from 7 to 6.
- 14 Other than a listing name for the
- 15 directory listing, that looks like the only couple
- 16 of things on Page 2.
- 17 Q What about -- it's on my point to you --
- 18 A Sure.
- 19 Q -- under "Circuit Configuration," there is
- 20 something here called a "Hunting Arrangement"?
- 21 A Yes.
- 22 Q And the second line was checked off as

- 1 "FIFO," first in, first out.
- 2 A Right.
- 3 O And now that is removed in Exhibit No. 2,
- 4 and why?
- 5 A Because this is an Access One circuit and
- 6 it looks like the sales person checked a box that
- 7 only applies to a XO communications circuit. So, it
- 8 looks like it was taken off for -- so, it wouldn't
- 9 confuse the provisioner.
- 10 Q So, this is more internal --
- 11 A It is.
- 12 Q -- stuff in this box.
- 13 A It is.
- 14 Q It really has nothing to do with the
- 15 contract.
- 16 A No.
- 17 Q It has more to do with your internal
- 18 directions or --
- 19 A Yes. So, that the provisioner can enter it
- 20 a certain way into the system.
- 21 There are a lot of fields that are
- 22 required for provisioning purposes that really have

- 1 nothing to do with the contract other than they need
- 2 to know the information to make it work.
- Page 3, Exhibit 1, has a number with a
- 4 "312" prefix, that is different from the other
- 5 "773," which, basically means that it can't be at
- 6 the same location.
- 7 So, it looks like on Exhibit 2, our
- 8 order processing department caught that and said
- 9 that, You cannot port in our remote call forward
- 10 number.
- 11 Q Okay. When you can't do that, what
- 12 happened here? You took that number out?
- 13 A Yes. We took it out from porting it to the
- 14 IVAD because it would make the number not work.
- 15 Q Okay. Is there money involved here --
- 16 A No.
- 17 Q -- when you do something like that?
- 18 A If anything, it's cheaper, because he's not
- 19 going to have to pay for that additional line.
- 20 Q So, you're not really taking that line out
- 21 of service --
- 22 A Oh, no. If we ported it to the IVAD, it

- 1 would be out of service.
- Q Okay. So, you're not taking it out of
- 3 service and it's not incurring a cost to the
- 4 customer.
- 5 A No. If we --
- 6 Q Trying to follow the money here.
- 7 A Right.
- If we ported it onto the IVAD, he
- 9 would be paying for seven lines instead of six,
- 10 which would be an extra \$4 fee. And that remote
- 11 call forward, which I'm assuming points to his main
- 12 number, would not work. So, we don't do that. If
- 13 it's not going to work, we don't do it.
- 14 Q Okay. Then, can you tell me, is there any
- 15 change that was made to this -- what we've been
- 16 talking about -- or reflected on Exhibit 2, which is
- 17 the accepted contract, different -- that is
- 18 different from Exhibit No. 1, that, in fact, has
- 19 incurred any additional costs for the customer?
- 20 A No.
- 21 Q Nothing.
- 22 A Yes. Because the fact that we can only

- 1 port six lines instead of seven, it's saving the
- 2 customer \$4, because he wouldn't have to pay for
- 3 that additional voice line. He would only have six
- 4 lines going onto his IVAD.
- 5 Q Okay. So, there's no difference in the
- 6 contract -- while I'm talking about this contract,
- 7 both as it appears in Exhibit 1 and Exhibit No. 2, I
- 8 notice at the bottom that this is confidential and
- 9 proprietary information, am I correct?
- 10 MR. SOBEK: Yes.
- 11 JUDGE MORAN: Then, you would be making a motion
- 12 that this be kept out of the public record and in
- 13 the confidential and proprietary record?
- 14 MR. SOBEK: Yes, I will.
- 15 JUDGE MORAN: Okay. With that, we're changing
- 16 the designation of Complainant's Exhibit No. 1 and
- 17 Exhibit No. 2 to attach and make both of these
- 18 proprietary.
- 19 Q Ms. Natemeyer, what do you see as the
- 20 problem here? You see the only difference being,
- 21 based on the contract, as you understand it, and I
- 22 understand that you're not a lawyer --

- 1 A Sure.
- 2 Q -- that the only problem -- or the
- 3 situation that has caused a problem with billing and
- 4 charges here is the fact that this IVAD wasn't put
- 5 in.
- 6 A Yes. That the numbers were not ported.
- 7 Q Which, according to this contract, you're
- 8 telling me is indicated here by the fact that demark
- 9 was not extended -- or does that have anything to do
- 10 with it?
- 11 A The only thing that that has to do with, is
- 12 that -- well, I guess it does, because we brought
- 13 the circuit to the demarcation point and we were
- 14 told to leave it at that point.
- 15 Q That signifies or would signify that then
- 16 you're only going to a certain point.
- 17 A Right.
- 18 Q A person or vendor -- actually, the vendor
- 19 then needs to be brought in, either by the
- 20 customer -- the customer chooses his own vendor or
- 21 signs his own vendor.
- 22 A Correct.

- 1 Q And if he is unable, or she is unable, to
- 2 get the vendor, you can recommend a vendor.
- 3 A As a courtesy. Yes. And the reason we do
- 4 that is because a lot of -- larger corporations have
- 5 contracts with vendors that they have to abide by.
- 6 0 I understand.
- 7 A So, that is the way we have always done it.
- 8 Yes.
- 9 Q And this agreement that demark would not
- 10 be extended is indicated in both Exhibit 1 and
- 11 Exhibit 2?
- 12 A Yes, it is.
- 13 Q And nothing is different.
- 14 A No, it is not.
- 15 Q And are you also telling me that because
- 16 Swiss Products, through Mr. Feder, or on behalf of
- 17 Mr. Feder, did not timely get the vendor in, which
- 18 caused billing or charges prior to the use of these
- 19 lines?
- 20 A Yes.
- 21 Q Does that make sense? Tell me again.
- 22 A You're saying --

- 1 Q I'm trying to figure out --
- 2 A Because Swiss Products, Mr. Feder, did not
- 3 have a vendor come right away, we were still billing
- 4 for the POTS and the IVAD once it was accepted, is
- 5 that what you're asking me?
- 6 Q Yeah. I'm trying to figure out -- what's
- 7 the irregularity in billing? Because that's what
- 8 this seems to boil down to. There's an irregularity
- 9 in billing. There's either a double billing -- and
- 10 I don't mean that in a bad way. I'm saying billing
- 11 for two different kinds of things --
- 12 A Sure.
- 13 Q -- because one has not taken over the
- 14 other.
- 15 A Correct. That is correct.
- And the reason that we do it that way,
- 17 the reason that we keep the POTS lines active until
- 18 they're ported over is because otherwise there would
- 19 be an interruption in service.
- 20 Q Right. Okay.
- 21 A And since we are a reseller, we are being
- 22 charged for those POTS lines, so we carry that

- 1 charge forward to our customers.
- 2 MR. FEDER: May I ask a question?
- 3 THE WITNESS: Yes.
- 4 MR. FEDER: May I ask a question?
- 5 THE WITNESS: Sure.
- 6 JUDGE MORAN: Sure. Absolutely.
- 7 MR. FEDER: Access One is giving the impression
- 8 that the remote calling would have been cheaper had
- 9 it not been ported over, that's not correct, because
- 10 I get billed separately for having that remote
- 11 forward calling number. And every time someone
- 12 calls that number and it goes to my other number to
- 13 get the phone, I get charged so much per minute.
- 14 And Access One has not explained that at all. They
- 15 give you the impression that the remote calling
- 16 would have been cheaper the way they altered the
- 17 contract for me if I had just stayed with it. And
- 18 that is not true. Because had I known about the
- 19 remote calling back in April, I would have never
- 20 gone forward with the contract because I know how
- 21 expensive it is for this remote calling.
- For example, this phone call today --

- 1 I've been on the phone for two hours. I get charged
- 2 4 cents a minute when someone calls this number even
- 3 though it goes to my other number to pick it up.
- 4 And Access One still does not admit
- 5 that they would bill me under the POTS service for
- 6 the remote call forwarding number, plus the number
- 7 of units used in that number. That is the whole
- 8 basis of this contract. And I wanted that remote
- 9 call forwarding and all six numbers, everything
- 10 together on one price, 399. And then there's no way
- 11 they could fulfill that because they still would
- 12 have to bill me for remote call forwarding and all
- 13 the units used going to the ported numbers, that's
- 14 my major objection.
- 15 JUDGE MORAN: Okay. Do you have any comment on
- 16 that?
- 17 THE WITNESS: Sure. I didn't mean to say that
- 18 the remote call forward was cheaper if left off the
- 19 IVAD. I meant that the IVAD was cheaper without the
- 20 remote call forward.
- 21 MR. FEDER: But, you didn't explain that the
- 22 remote call forward still would have incurred

- 1 charges under the POTS system.
- 2 THE WITNESS: Well -- okay, yes, a remote call
- 3 forward line is just that, it's a number that
- 4 forwards to a physical POTS line.
- 5 MR. FEDER: And I would still get a bill for the
- 6 call forwarding. According to this contract, on
- 7 Exhibit 2, I would still get a bill for the call
- 8 forwarding remote number and all the units of every
- 9 minute used, am I correct?
- 10 THE WITNESS: The minutes used are actually on
- 11 the number that it's forwarding to.
- MR. FEDER: You didn't answer my question.
- The call remote forwarding gets billed
- 14 a flat fee, plus every minute that someone calls
- 15 that number, even though it goes to another number
- 16 for me to pick up, I still get charged so many
- 17 minutes, is that correct?
- 18 THE WITNESS: The flat fee is correct. I am not
- 19 certain on how the permanent rates work.
- 20 MR. FEDER: See, that's why this contract is no
- 21 good, because my assumption was the call remote
- 22 forwarding would be covered for 399. And when your

- 1 company found out they couldn't cover it, no one
- 2 notified me. You continued on with the contract as
- 3 if everything was under my approval. That is the
- 4 whole basis of this disagreement.
- 5 MR. SOBEK: Mr. Feder, you approved for us to
- 6 disconnect your remote call forwarding number and
- 7 take all your phones down for your business.
- 8 MR. FEDER: No, I agreed to an April 11
- 9 contract.
- 10 MR. SOBEK: No. That phone number, if we had
- 11 ported it to the IVAD, you would have lost that
- 12 phone number. It would have gone back into the
- 13 general numbers. Someone else would have taken
- 14 that. No one --
- 15 MR. FEDER: Your company came to me with a
- 16 proposal. You gave me the impression, in writing,
- 17 you can do all this. You knew about my call remote
- 18 forwarding. Now, you find out you have a problem
- 19 and you don't notify me. You continue on with the
- 20 contract as if I am aware of these problems and I am
- 21 not. That's where the problem is.
- MR. SOBEK: Well, Mr. Feder, you keep changing

- 1 this. You're saying that the agreement you signed
- 2 is the only one that should be valid.
- 3 MR. FEDER: No, I'm not saying that. I'm
- 4 saying, the agreement that I signed gave me the
- 5 impression that all this services that I had
- 6 currently would be no problem.
- 7 What I'm saying is, when you did find
- 8 a problem, your company did not notify me. Not only
- 9 did you not notify me, you continued on with the
- 10 contract as if I approved these changes. That's the
- 11 difference.
- MR. SOBEK: And as a controller for the company,
- 13 you're aware when you sign a contract, and it says
- 14 in there that any representations made before that
- 15 are invalid. And everything that we agreed to is in
- 16 the paperwork. You know, as a controller for a
- 17 company, that's what you're agreeing to. You asked
- 18 us --
- 19 MR. FEDER: You provided the information. I
- 20 didn't provide the information. You provided the
- 21 information for me in the contract. That's the
- 22 difference. You came to me with this information

- 1 and said, We can do this for you, Mr. Feder. That's
- 2 the difference.
- 3 MR. SOBEK: Mr. Feder, you signed -- I don't
- 4 know what transpired there, but you signed --
- 5 JUDGE MORAN: You're not arguing with the
- 6 witness here. You can ask questions. But nothing
- 7 is served by --
- 8 MR. SOBEK: I understand.
- 9 Mr. Feder, as a controller, you
- 10 understand when you sign an agreement, what you sign
- 11 is going to be the binding agreement between the
- 12 parties.
- 13 MR. FEDER: If there are no complications. But,
- 14 obviously, there were complications that were not
- 15 brought up to my attention. How do you explain
- 16 that? You did not bring to my attention these
- 17 complications.
- 18 JUDGE MORAN: Okay.
- 19 MR. SOBEK: In issues where you have a contract
- 20 dispute -- I guess my question here is, if this is a
- 21 contract dispute this is not a matter which is for
- 22 the Commission, is it a contractual problem, which I

- 1 assume that they have other means. It seems like a
- 2 legal issue to me, and I don't know if --
- 3 JUDGE MORAN: Well, it's not that we don't
- 4 handle legal issues.
- 5 MR. FEDER: Correct.
- 6 JUDGE MORAN: I'm not sure that we handle strict
- 7 contract interpretations.
- 8 So, I'm going to know a little more
- 9 about this case when I get those exhibits -- or
- 10 those data responses from the company, the ALJ data
- 11 responses. At that point when I examine these, I
- 12 may need to set another date for this.
- So, at this point, let me continue the
- 14 matter, generally, until I get a better feel for
- 15 where we're going on this.
- Okay, Mr. Feder?
- 17 MR. FEDER: Yes.
- 18 JUDGE MORAN: I will send notice of either a new
- 19 date -- and I expect we will probably need one more
- 20 date. And I will call you again, the way we've done
- 21 today.
- 22 MR. FEDER: Okay.

- JUDGE MORAN: It will be much shorter, I assure
- 2 you.
- 3 MR. FEDER: Okay.
- 4 JUDGE MORAN: And that's it.
- 5 MR. FEDER: Okay.
- 6 JUDGE MORAN: Do you have any more questions of
- 7 Ms. Natemeyer while she's here today?
- 8 MR. FEDER: No.
- 9 JUDGE MORAN: Thank you.
- 10 (Witness excused.)
- 11 JUDGE MORAN: And you have no questions for
- 12 Mr. Feder?
- MR. SOBEK: No further questions.
- 14 JUDGE MORAN: Okay. So, we're going to continue
- 15 this matter generally, because we will also need to
- 16 decide about admitting the exhibits.
- 17 Okay. Thank you very much.
- 18 MR. FEDER: Okay. Thank you.
- 19 (Whereupon, the above-entitled
- 20 matter was continued
- 21 sine die.)

22